

**Closing**

# Why Are You Not Attending The Closing

- I typically never attend a closing simply because I'm not needed...the most important person is my funding partner ...since he's bringing the money...
- However, you and I will be in touch every step of the way .. And I'll be available via phone to make sure everything goes smoothly..

# What's This Assignment Fee On The Closing Statement All About

- Many times with our funding partners we structure the deal so that we can minimize the amount of money that we need to take out of our pockets to repairs
- So the assignment fee is one way we do that .. But rest assured it's completely legal and doesn't affect you in any way

# Why Do You Need More Time To Close?

- As best we try sometime things are out of our control... rest assured that I'm doing everything in my power to close on this as quickly as possible...
- This new closing date is a “worse case scenario” date ... since we'll be looking to get this done much faster