

# **When A Realtor Is Involved**

# My Property Is Listed With A Realtor...

## Can You Still Buy It

- I don't like dealing with listed properties
- If it was a good deal it would have been sold
- Ask them when the agreement is over
- Find out what they are listed for and how much they'd be willing to sell now

# Seller Says “I’d Rather Work Through A Realtor”

- Problem since realtors don’t know assignments and have their own contracts (make things complicated for us)
- Tell them that you’re trying to avoid paying a commission
- I rarely have this problem – more often it’s that it’s already listed

# What If An Agent Calls You Back

- Let them know that you're an investor
- Find out details: price, how long listed, best price possible (if they will give you this)
- Most of the time we go back to not wanting to deal with realtors and really just move on
- I have never bought a deal from a realtor that was involved with a private owner